

3rd September, 2023

Ms. Nazia Farhana

American International University - Bangladesh

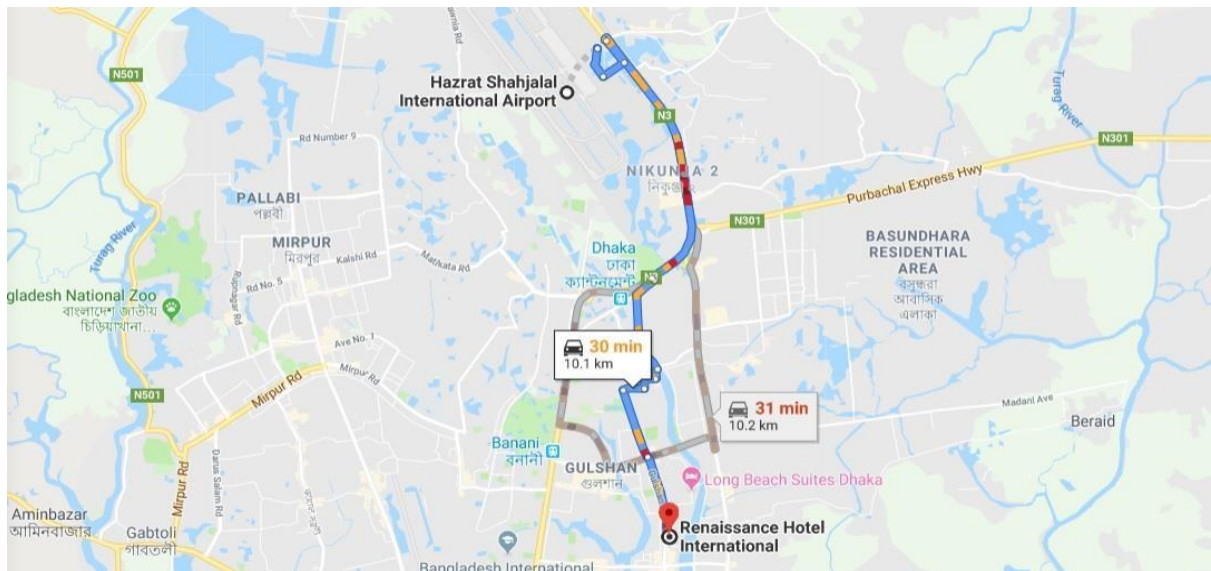
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SPECIAL CORPORATE ROOM RATES FOR 2023

Located in the heart of Dhaka's business hub, The Renaissance Dhaka Gulshan Hotel embodies each experience that defines your travel expectations. Be intrigued by the grandeur of the lobby, relax and rejuvenate in the serene tranquility of our chic rooms or sooth your senses in seclusion at our infinity pool. Furthermore, excite your senses as you start your voyage of discovery by exploring the hidden gems and local cultures of Dhaka as we at Renaissance Dhaka Gulshan Hotel ensure that every stay transforms into an unforgettable journey.



LOCATION MAP



RENAISSANCE DHAKA
GULSHAN HOTEL
C.E.S (F) 3, 78 Bir Uttam Mir Sowkot Road

Gulshan-1, Dhaka 1212, Bangladesh
T +88 02 488 11010
F +88 02 488 11022

RENAISSANCE®
HOTELS



CORPORATE GUEST ROOM RATES

We are pleased to extend the following Special Rates to **AMERICAN INTERNATIONAL UNIVERSITY - BANGLADESH** business traveler's beginning September 2023 THROUGH December 31, 2023. **FOR BOOKINGS PLEASE EMAIL AT AYESHA.TASKIN@RENAISSANCE.COM OR CALL AT +8801704112655 (WHATSAPP)**

ROOM TYPE (Single Occupancy)	SPECIAL RATES
Deluxe King (35 SQM)	US\$ 120 Net (including all taxes and service charge)
Junior Suite (41 SQM)	US\$ 160 Net (including all taxes and service charge)

The special corporate rates quoted are non-commissionable and subject to 1.5% City Tax, 12.5% Service Charge and 15% VAT which attracts compound calculation (31.1%).

INCLUSIONS:

INCLUSIONS FOR DELUXE & JUNIOR SUITE:

- Complimentary Buffet Breakfast per room per night @ Bahar (Level- 3)
- Complimentary personalized concierge service at Navigator Desk
- 20% discount of F&B except alcohol & In Room Dining
- 10% discount on Spa
- Use of Workout, Swimming Pool, Sauna & Jacuzzi
- Four bottles of local mineral water per day (500 ml)
- Complimentary Tea/ Coffee making facilities in the room

ADDITIONAL INCLUSIONS FOR CLUB ROOMS & SUITES:

- One Buffet Breakfast per room per night @ Bahar (Level- 3) or Club lounge
- Complimentary Tea/ Coffee making facilities in the room
- Complimentary one-hour use of meeting room (subject to availability).
- Complimentary Hors D'oeuvres and Cocktails from 6.00 pm. - 8.00 pm.

GUEST ROOM INFORMATION: Enjoy a wide range of amenities and services in our well-appointed guest rooms. From picturesque city-views, luxury bedding, high speed internet access, 43" and 55" LED TV with multi-charging ports and in-room safe deposit box, our playful and stylish rooms add more to your travel experience.

EXECUTIVE CLUB ROOM: The executive club floor is specially designed for the discerning business traveler where we offer distinguished services in an ambience of refined sophistication plus a host of amenities. The Club Floor Lounge on the 17th floor offers unparalleled luxury with an inviting, intimate atmosphere where all your needs will be taken care of by our dedicated attendants. We have designed this private lounge with only one purpose in mind – to offer you a luxurious oasis of peace and relaxation.



SIP AND SAVOR: There is something to satisfy every palate at The Renaissance Dhaka Gulshan Hotel. Treat yourself to an unforgettable gastronomical experience with an extensive range of dining options. The Gulshan Baking Company Offers freshly brewed coffee, variation of teas, salads as well as fresh-baked bread. BAHAR is the ideal place to enjoy a buffet breakfast, lunch and dinner or A la carte dining experience from local to international cuisine. SEAR is a specialized fusion cuisine restaurant that showcases a distinct selection of offerings from across the globe while SEAR BAR offers a unique experience for jazz lovers, being the only jazz bar in town. Groove to the rhythmic beats of jazz as our expert mixologist creates the perfect cocktail to set you for a perfect evening. Be intrigued by the stylish and modern setting as you discover the breathtaking city-view from R-Bar, situated on the 19th floor.

REN MEETINGS

Meetings designed for the senses, infused with local flavor and delivered with turnkey networking events and local excursions. Plan your meetings at our spacious and stylish ballroom, that showcases local art, architecture and culture. With Interactive table settings to indigenous culinary creations curated by our executive chef. REN MEETINGS offers you a surprisingly unique meeting experience.

NAVIGATE AND EXPLORE

Discover the hidden gems of the city with our signature discovery program “Navigator”. Though our expert and personalized concierge service, our Navigators make sure you discover the best of local shopping, dining and culture.

FUN AND RELAXATION

Submerge your mind, body and soul with our signature spa treatments and indulge in an experience that is bound to elevate your soul or work out in our state of the art fitness center and take a dip in the temperature controlled infinity pool.

Airport Transfer: US\$ 35++ per way per car (Dedicated Sedan Car).

COMMITMENT

RENAISSANCE DHAKA GULSHAN HOTEL commits to honor these rates and **AMERICAN INTERNATIONAL UNIVERSITY - BANGLADESH** agrees to communicate with its frequent travelers, naming RENAISSANCE DHAKA GULSHAN HOTEL as one of its preferred hotels in DHAKA, BANGLADESH. As part of our agreement with **AMERICAN INTERNATIONAL UNIVERSITY - BANGLADESH**, we will provide the following:

- Quarterly Performance Updates. These easy-to-read updates will include information on the number of room nights utilized per month, day of week usage, booking sources, travel agency usage, and room night usage, volume commitments and achievements.
- Semi-Annual Review Meeting. This semi-annual update will give you a complete picture of your traveler’s use of the RENAISSANCE DHAKA GULSHAN HOTEL noted in this agreement. We will review your room night production, reservation sources, total hotel revenues, and traveler satisfaction. The Semi-Annual Review meeting will provide us an opportunity to sit down face-to-face and discuss any particular challenge or concern that you or your travelers may have with the RENAISSANCE DHAKA GULSHAN HOTEL. We will also review our strategic



plan for assisting your company to obtain room night production, discuss results, and talk about upcoming initiatives.

TERMS AND CONDITIONS

- The special corporate rates quoted are non-commissionable and subject to 1.5% City Tax, 12.5% Service Charge and 15% VAT which attracts compound calculation (31.1%). Should the Government of Bangladesh modify the tax structure or the Service Charge Percentage gets updated, the same would be chargeable additionally.
- Payment Policy: Payment of all amounts in connection to the Hotel shall be in Bangladesh Taka with the existing currency conversion rate of the hotel. Current rate is **\$ 1 = BDT. 125**. This may be change without prior notice.
- Marriott is committed to providing its guests with a smoke-free environment, and is proud to boast one of the most comprehensive smoke-free hotel policies in the industry. Since its introduction in 2006, the policy has been implemented in more than 2,300 properties throughout the world including all the Renaissance Hotels. Violating the policy may include a penalty of 300 USD.
- Check-in & Check-out Time: Standard check-in time is 15:00 hrs. and check-out time is 12:00 hrs.
- Early Check-in Policy: Early check-in between 08:00 hrs. to 11:00 hrs., it will depend on room availability and may incur a half day charge. However, if you wish to have a guaranteed room upon arrival for early check-in before 08:00 hrs., we suggest that you hold the room the night before and a full night charge will be applicable from the night before.
- Late Check-out Policy: Late check-out is subject to room availability till 14:00 hrs. Beyond that, late check-out up to 18:00 hrs. will incur a half day charge and a full night charge will be applicable for late check-out after 18:00 hrs.
- Early Departure Policy: Please re-confirm your departure date during check in. In case of any early departure, before the expected departure date may incur one-night charge.
- The enclosed rates are valid for individual reservations only.
- For additional person USD 30++ will be charged for Deluxe King and Junior Suite. USD 55++ will be charged for Club king and above.
- A credit card number is required to guarantee a reservation.
- Cancellation Policy: As per the hotel policy 48 hours prior notification is required to cancel any reservation or to amend reservation dates to avoid a cancellation fee. In case of any cancellation within 48 hours of arrival or in case of NO SHOW, one night's room rent per room reservation will be charged to the guest or referred company.
- Either party may terminate this agreement with one month's written notice.
- These rates will not be applicable on all blackout dates.
- Guests are requested to provide valid passport at the time of check in. All visitors will have to register at the front desk.
- This rate is valid till 31 December 2023.

Termination of agreement:

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Both the parties (i.e. the HOTEL AUTHORITY and the CLIENT) reserves the right to terminate this agreement serving 30 (thirty) day's written notice without showing any cause or whatsoever.

BILLING PROCEDURES

All guestroom charges including room and tax and/or incidentals will be the responsibility of the individual traveler. If a traveler does not have a credit card, a cash deposit will be required upon check-in at the front desk. In case a company has credit with the hotel, a letter of undertaking is required at the time of making the reservation. In case of bill to company all bills should be cleared within 15 days of receipt of the bills. Post which payment will attract a charge of 1.5% rate of interest.

MARRIOTT BONVOY

Any **AMERICAN INTERNATIONAL UNIVERSITY - BANGLADESH** business traveler may become a Member of Marriott Bonvoy at no cost and with no minimum stay. Marriott Bonvoy is Marriott International's travel program comprised of a portfolio of extraordinary brands designed to enable Members to explore the world in pursuit of their passions. Guests may join Marriott Bonvoy by visiting Marriott Bonvoy.com or at the front desk of any Participating Property. Marriott Bonvoy Members are eligible for benefits in accordance with the then-current Marriott Bonvoy Terms and Conditions. The Terms and Conditions are available at <https://www.marriott.com/loyalty/terms/default.mi>

To accept this agreement, please sign and return the enclosed copy. Upon receipt of the executed agreement, we will enter your special corporate rate into our system. Please keep a copy of this agreement for your records.

Regards

Ayesha Taskin
Sales Manager
Renaissance Dhaka Gulshan Hotel

SIGNATURES

<p>APPROVED AND AUTHORIZED BY AMERICAN INTERNATIONAL UNIVERSITY - BANGLADESH</p> <p>Name:</p> <p>Title:</p> <p>Signature: _____</p> <p>Date:</p>	<p>APPROVED AND AUTHORIZED BY RENAISSANCE DHAKA GULSHAN HOTEL</p> <p>Name: Mr. Walid Shamim</p> <p>Title: Asst. Director of Sales</p> <p>Signature: _____</p> <p>Date:</p>
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